

PRESS STATEMENT

KISM and World Bank Strengthen Capacity for Effective Procurement and Delivery of Development Projects

Mombasa, Kenya | 23 September 2026

The Kenya Institute of Supplies Management (KISM), in partnership with the World Bank, is strengthening the capacity of procurement and supply chain professionals involved in the implementation of World Bank-financed projects through an intensive advanced training programme on Designing Successful Works Procurement and Procurement of Consulting Services.

The two-week programme brings together procurement and supply chain professionals to develop practical competencies in designing procurement strategies, preparing high-quality procurement documents, achieving value for money, managing procurement risks and effectively administering works and consulting contracts.

The training adopts a highly practical and applied approach, incorporating continuous procurement simulations, case studies, procurement clinics, peer reviews, scenario-based exercises and a field study to a World Bank-financed project.

Mr. Kenneth Matiba, Chief Executive Officer, KISM, said during the opening of the training, **“Our focus at KISM is to ensure that professional development translates into practical improvements in the way procurement is planned, implemented and managed. This partnership with the World Bank enables us to combine global expertise with the realities and experiences of our professionals, equipping them with competencies that can directly contribute to better project outcomes.”**

The programme is designed to address practical challenges that can affect the implementation of major development projects, including procurement delays, inadequate procurement planning, weak procurement documentation, evaluation challenges, contract administration issues, variations, claims, disputes and project implementation risks.

Through the training, participants are gaining practical skills to design effective procurement strategies, develop appropriate procurement packaging and schedules, prepare robust bidding documents and Terms of Reference, apply value-for-money principles, manage procurement and contract risks, and effectively administer works and consulting contracts.

The programme also exposes participants to emerging developments in procurement, including digital procurement, artificial intelligence, data analytics, sustainable procurement and the future competencies required of procurement leaders.

Mr. Kenneth Matiba said, **“The complexity of development projects requires procurement professionals to move beyond compliance and become strategic contributors to project delivery. We want our professionals to be able to anticipate risks, make sound procurement decisions, manage contracts effectively and ultimately ensure that every procurement process contributes to the intended development outcome.”**

Strengthening procurement capacity has broader implications for Kenya's development agenda and the wider region. Effective procurement is critical to translating financial resources from governments and development partners into infrastructure, services and other development outcomes.

Improved procurement planning, contract management and project implementation can contribute to better utilisation of development financing, improved project delivery, reduced implementation risks, stronger accountability and enhanced value for public resources.

The KISM–World Bank partnership therefore represents more than a training initiative. It provides a platform for building a stronger professional capacity base in Kenya and the region, while creating opportunities for Kenya to share its procurement expertise and training capabilities with other countries.

An important strategic dimension of the KISM–World Bank partnership is its growing regional reach. The collaboration provides an opportunity to extend specialised procurement capacity development beyond Kenya and create a platform through which professionals from across the region can access high-quality training on World Bank procurement and project implementation.

With Kenya's established professional institutions, experienced procurement practitioners, training infrastructure and growing pool of technical expertise, the partnership positions the country to develop into a regional training hub for procurement professionals involved in World Bank-financed projects.

“We see significant potential for Kenya to become a regional centre for specialised procurement capacity development. Through the KISM–World Bank partnership, we can bring together professionals from Kenya and other countries to exchange experiences, learn from one another and access high-quality, practical training. This will not only strengthen procurement capacity across the region, but also provide an opportunity for Kenya to share its professional expertise with the wider African continent,” said Mr. Kenneth Matiba.

The regional dimension of the partnership will facilitate cross-country learning and knowledge exchange, allowing professionals to share practical experiences on procurement planning, project implementation, contract management, risk management and other challenges encountered in development projects.

The initiative also reinforces KISM's role in advancing professional standards and continuous capacity development in procurement and supply chain management, while

strengthening Kenya's potential to host and deliver specialised programmes for professionals from across the region.

— END —

Kenneth Matiba, MBS, MKISM
Secretary/Chief Executive Officer
Kenya Institute of Supplies Management (KISM)

23 SEPTEMBER 2026

