



**REMARKS BY MR. KENNETH MATIBA, MBS, CHIEF
EXECUTIVE OFFICER, KENYA INSTITUTE OF
SUPPLIES MANAGEMENT (KISM) DURING THE
REGIONAL TRAINING ON THE FRAMEWORK
AGREEMENT MODULE, HELD ON 14TH TO 18TH
SEPTEMBER 2026**

Distinguished Delegates,

Facilitators,

Ladies and Gentlemen,

1. I am pleased to join you today in officiating the opening of this important e-GP training programme.
2. The Kenya Institute of Supplies Management, in partnership with the National Treasury, has conducted a number of capacity-building programmes since the rollout of the electronic Government Procurement system. I am pleased to note that there has been tremendous progress in the uptake and implementation of e-GP across public entities.
3. As expected with the implementation of any new electronic system, there have been challenges, adjustments and lessons along the way. However, these have provided valuable learning opportunities, and the progress made is evident.
4. We have come a long way in our e-GP journey, and today we are moving into another important phase—the Framework Agreement module.
5. This is a significant milestone because framework agreements have the potential to improve efficiency, achieve economies of scale, reduce procurement cycle times, and enhance value for money.

6. It is therefore important that practitioners understand not only the technical functionality of the system, but also how to effectively apply framework agreements within the procurement process.
7. Over the next five days, this training will provide participants with both demonstrations and practical, hands-on experience. We will cover the preparation of Annual Procurement Plans, initiation and preparation of framework agreement tenders for goods and services, tender submission and opening, evaluation and award, e-contract management, establishment of framework agreements, and their subsequent application.

As you are all aware:

8. Fully embracing e-GP in Kenya has the potential to transform public procurement by making the entire procurement cycle more efficient, transparent, accountable and data-driven.
9. With wider and consistent adoption, e-GP can reduce procurement cycle times, minimise manual processes and opportunities for error, strengthen compliance and oversight, improve access to procurement opportunities, and generate reliable procurement data for better decision-making.

10. It can also enhance competition and value for money by providing greater visibility of opportunities and supplier participation. Ultimately, full adoption of e-GP will not only modernise how government procurement is conducted, but also contribute to better use of public resources, improved service delivery and greater public confidence in the procurement process.
11. I encourage all participants to take full advantage of the practical sessions, ask questions, share experiences and seek clarification on areas where you may be experiencing challenges.

Ladies and Gentlemen,

12. This training is also unique because it is being conducted in parallel with other e-GP trainings across various regions of the country.
13. This is a deliberate effort by KISM and the National Treasury to take capacity development closer to practitioners and ensure that members across the country have an opportunity to build the competencies required to effectively implement e-GP.

14. The Council has listened to the concerns raised by members regarding the cost and accessibility of training. In response, these programmes have been rolled out at a low training fee, with the objective of ensuring that members do not miss out on critical capacity development opportunities due to cost constraints.
15. As an Institute, we remain committed to strengthening professionalism, competence and ethical practice in Supply Chain Management. The successful implementation of e-GP depends not only on the technology, but also on the knowledge, skills and commitment of the professionals using the system.
16. At this juncture, I would like to sincerely appreciate the employers and organisations who have sponsored their staff to attend this training. Your investment in the continuous professional development of your Supply Chain Management personnel demonstrates your commitment to strengthening institutional capacity and improving procurement performance.
17. I would also like to commend and appreciate the self-sponsored participants who have personally invested their resources and time to attend this programme. Your decision to continuously enhance your

knowledge and skills demonstrates professionalism and a strong commitment to your career development. I encourage you to make the most of this investment by actively participating throughout the training.

18. I therefore urge all participants to fully engage in the programme. Let us use this opportunity to identify the challenges we continue to face, share practical solutions, and strengthen our collective understanding of the e-GP framework agreement process.

19. I wish to appreciate the National Treasury for its continued partnership with KISM in building the capacity of procurement and supply chain professionals and supporting the successful implementation of e-GP.

20. I also commend the trainers, the KISM Secretariat and all participants for their commitment to this programme.

21. With these remarks, I am pleased to officially open the e-GP Framework Agreement Training and wish you all a productive and successful five days.

Thank you, and I wish you a fruitful training.

God Bless You!

Kenneth Matiba, MBS
Secretary/Chief Executive Officer
Kenya Institute Supplies Management

Dated 15th September, 2026