

**THEME:** **PROCUREMENT WORLD BANK FINANCED PROJECTS – INTERMEDIATE COURSE.**

**DATES:** **27<sup>TH</sup> APRIL – 8<sup>TH</sup> MAY, 2026**

**VENUE:** **KISUMU.**

### **INTRODUCTION**

Since operationalization of the World Bank procurement framework in 2016, the Bank has been promoting tailored procurement approaches that emphasize choice, quality, and value for public spending, while enabling adaptation to country contexts. World Bank in partnership with KISM has in the past conducted trainings on the framework to equip practitioners with basic knowledge and skills for procurement of World Bank financed projects. This is an intermediate course following the training held in February, and will focus on procurement of goods, works and consulting services. Through a case study approach, participants will be taken through the requirements and necessary considerations in the procurement cycle of a world bank financed project; from need identification, to contract award and administration.

### **TARGET GROUP**

The workshop targets Senior, Mid-level and other officials involved in implementation of projects funded directly or indirectly by the World Bank. Specifically, the program is structured to guide Accounting Officers, Procurement and Supply Chain Management Staff, Members of Committees involved in procurement processing, Contract Implementation Teams, Project Managers and Administrators, and User Department Staff involved in planning and managing procurement activities. The training will also be of significant benefit to Project Accountants and Finance personnel supporting procurement processes in donor funded projects.

### **Why Attend This Course on Procurement for World Bank-Funded Projects?**

Whether you're managing a donor-funded project or supporting procurement activities within a government agency, this course equips you with the critical skills and knowledge to ensure success in line with World Bank standards.

### **Key Benefits:**

#### **1. Master the World Bank Procurement Framework**

Gain a clear understanding of the World Bank's Procurement Framework and Regulations for Borrowers, including how to develop effective Project Procurement Strategies for Development (PPSD) and Procurement Plans.

#### **2. Ensure Compliance & Reduce Risks**

Learn how to align your procurement processes with World Bank guidelines to avoid non-compliance, minimize the risk of disbursement delays, and uphold transparency and integrity.

### **3. Enhance Practical Skills**

Get hands-on experience in preparing bidding documents, evaluating tenders, managing contracts, and using World Bank Standard Procurement Documents (SPDs) for goods, works, and consulting services.

### **4. Boost Professional Credentials**

This course is a powerful career enhancer for professionals involved in international development, project management, public procurement, or donor-funded initiatives.

### **5. Achieve Value for Money**

Discover strategies for delivering procurement outcomes that are not just compliant but efficient, cost-effective, and impactful—through proper planning, market analysis, and life-cycle costing.

### **6. Engage with Real-World Examples**

Explore real case studies from World Bank-funded projects and gain insights into best practices and common pitfalls.

### **7. Learn from Experts & Network Globally**

Interact with experienced trainers and professionals from across sectors and regions, creating opportunities for knowledge exchange and lasting connections.

### **COURSE SUB-THEMES**

- Preparation of specifications/Terms of Reference
- Advertisement
- Preparation of Bid Documents/Request for Proposals
- Evaluation of bids/proposals
- Award of Contract
- Contract Administration and Management

### **TRAINING APPROACH**

- i. The course is learner-oriented. The methodology includes short lectures given by highly experienced experts followed by individual exercises and group assignments contained in the modules. Case studies and discussions will also be employed.

### **LAPTOP/iPAD**

Each participant/nominee is encouraged to come along with a Laptop/iPad to be used for assignments during the programme.

### **TRAINERS**

The training will be facilitated by Procurement Specialists from the World Bank.

### **PROGRAMME COMMENCEMENT**

The course commences on Monday, 27<sup>th</sup> April to 8<sup>th</sup> May, 2026.

## TRAINING CERTIFICATE & TRAINING MATERIALS

- a. Participants who complete the two-week training will receive a certificate of participation. Certificates will be issued based on 75% % class attendance.
- b. Training presentations and working documents will be sent to participants via e-mail.

## REGISTRATION & AWARD OF CPD HOURS

- c. Participants should report at the Training Venue for registration at 7.30 am on the program's commencement day. Registration is daily; CPD hours will be awarded based on daily attendance.

## FINANCIAL ARRANGEMENTS

- (a) Training Fees:

	<b>KSHS.</b>	<b>KSHS.</b>	<b>USD</b>	<b>USD</b>
	<b>+16% VAT</b>	<b>VAT inclusive</b>	<b>+16% VAT</b>	<b>VAT inclusive</b>
<b>KISM Member</b>	160,000	185,600	1,600	1,856
<b>KISM Non-Member</b>	180,000	208,800	1,800	2,088

- (b) How to pay:

**BANK NAME** : STANDARD CHARTERED  
**BRANCH** : WESTLANDS  
**ACCOUNT NAME** : KENYA INSTITUTE OF SUPPLIES  
**MANAGEMENT**  
**ACCOUNT NUMBER** : KSH-0102096929100  
: USD-8702096929100  
**SWIFT CODE** : SCBLKENXXX  
**MPESA PAYBILL** : 552500 BUSINESS NUMBER  
**ACCOUNT NUMBER** : YOUR NAME WITHOUT SPACING

**Evidence of payment** must be produced during registration on the first day of the course. All payments should be made in form of; Banker's cheque (Personal cheques will not be accepted), bank deposit slip, money order, M-Pesa payment reference, and evidence of funds transfer. **LSO'S AND COMMITMENT LETTERS ARE NOT ACCEPTABLE.** Participants are required to make their own travel and accommodation arrangements.

## PROGRAMME BOOKINGS

Book online via [events.kism.or.ke](http://events.kism.or.ke). For workshop inquiries and registration, please contact +254 111 024 800/+254 769 878 227 or e-mail [programs@kism.or.ke](mailto:programs@kism.or.ke)